

IPO

IPO

1

IPO

2

	Jiangxi Naipu Mining Machinery and New Materials Co.,Ltd

3

2019 3 27

29

5

2019 2 25

2019 3 17 2018

2011 4 25

2016	2017	2018	2019 1-6	5,842.08
5,074.78	7,750.89	4,108.29		4,939.91 4,230.91
6,464.91	3,419.30			
2019 6 30			3.35	2.51
18.95%			36.68	

" [2019] 0011051 " " [2019]004783 "

5,250

1,750

1				2005	10	14		2011
3	8	2011	2	28				
2				2016	2017	2018	2019	1-6
					4,946.64	4,245.43	6,549.13	
		3,473.13						
	4,672.55	4,062.74	6,437.79	3,364.13				
3				2019	6	30		
48,185.61			35,439.45					
4				5,250				1,750
		1						

[2011]136

[2016]004425

1

2

7

2016 5 29

2015

2018 4 15

1

2

3

1

2

[2018]22

2016 -2019

6

1

2016	2017	2018	2019	1-6
139.71%	183.80%	170.56%	126.79%	

2

3

1

2

Weir Group

KSB Metso Corporation

3

70%

	2016	2017	2018	2019	1-6
	3,277 /	5,583 /	6,381 /	6,737 /	

4

2

6

82.36

2019 4 25

000068-2019/CIN-INTECOPI

1

2

PI 4877

PI 5113

3

4

22.5

5

15

70,875

22,148

14

650NU-NZJA-MR

15

7

2016

2017

2018

2019

6

12,362.20

11,444.86

10,053.76

8,138.92

25.98%

21.78%

17.77%

13.54%

1 349 24
900t 3000t 900t
150t 100t

1 “ ”

17 6 50 23 500 25
8 30 4 100 30 2

2,500
21

2

/

/1

3

1

1

750mm 650mm 550mm 450mm 450mm

BS-K KYF XJC

50 m³ 320m³

2

450mm 550mm 650mm 750mm

KSB GIW Weir Warman

750mm

650

Glencore Teck BHP

Antamina

-7

CPM

320

8,000

2

1

•

•

2009

2

•

1.5-2

Erdenet

1.5-3

•

1/6

3

3

5

1/4

3

LLC Oyu Tolgoi LLC
Corporation

KAZ Minerals
Compania Minera Antamina S.A. Erdenet Mining

Erdenet Mining Corporation

2006

26

4

2014

2015

5

20

2019 6 30

48

2014

2015

2018

750mm 650mm 550mm 450mm

2014

1

2

关于保荐机构副董事长代行董事长职责的说明

中国证券监督管理委员会：

德邦证券股份有限公司（以下简称“德邦证券”）保荐江苏耐尔新材料股份有限公司（以下简称“耐尔新材”）首次公开发行股票并在创业板上市。耐尔新材于2019年12月6日贵委会提交了《关于请做江苏耐尔新材料股份有限公司2019年度审计报告、内部控制审计报告、2019年度内部控制评价报告等相关事项的说明》。公司收到贵委

耐尔新材首次公开发行股票并在创业板上市项目出具的保荐机构报告。在报告签署时，新董事长尚未到任，由副董事长代行董事长职责。特此说明。



1 1
3 2
1 1
IPO 2
IPO
IPO
3

2014

2015

2016 2017 2018 2019 1-6
 21,523.95 27,615.30 32,562.81 17,193.15

	2019 1-6		2018		2017		2016	
	12,151.51	70.68%	23,394.32	71.84%	17,507.30	63.40%	14,170.85	65.84%
	1,462.45	8.51%	3,140.75	9.65%	5,034.67	18.23%	3,593.06	16.69%
	2,008.29	11.68%	4,732.92	14.53%	3,526.65	12.77%	1,505.47	6.99%
	1,473.56	8.57%	1,202.48	3.69%	1,159.08	4.20%	2,051.82	9.53%
	97.35	0.57%	92.35	0.28%	387.61	1.40%	202.75	0.94%
	17,193.15	100.00%	32,562.81	100.00%	27,615.30	100.00%	21,523.95	100.00%

89.52% 94.40%

96.02% 90.87%

1

2016 2017 2018
 2019 1-6 14,170.85 17,507.30
 23,394.32 12,151.51 65.84%
 63.40% 71.84% 70.68%

2

2016	2017	2018	2019	1-6
3,593.06	5,034.67	3,140.75	1,462.45	
	16.69%	18.23%	9.65%	8.51%

3

2016	2017	2018	2019	1-6
1,505.47	3,526.65	4,732.92	2,008.29	
	6.99%	12.77%	14.53%	11.68%

		2016	2017	2018
2019	1-6	5,519.55	5,117.70	7,831.64
4,076.76		2016	2017	2018
2019	1-6	4,939.91	4,230.91	6,464.91
3,419.30				

	2019 1-6	2018	2017	2016
	17,224.76	32,602.74	27,632.00	21,550.24
	4,076.76	7,831.64	5,117.70	5,519.55

	4,108.29	7,750.89	5,074.78	5,842.08
	3,419.30	6,464.91	4,230.91	4,939.91
	3,473.13	6,549.13	4,245.43	4,946.64

	2019 6 30	2018 12 31	2017 12 31	2016 12 31
	39,282.48	36,974.74	37,236.58	34,074.81
	20,849.62	19,588.96	15,301.84	13,510.60
	48,185.61	44,251.24	37,611.67	33,370.37
	60,132.10	56,563.70	52,538.43	47,585.41

2016	2017	2018	2019	6
47,585.41	52,538.43	56,563.70	60,132.10	

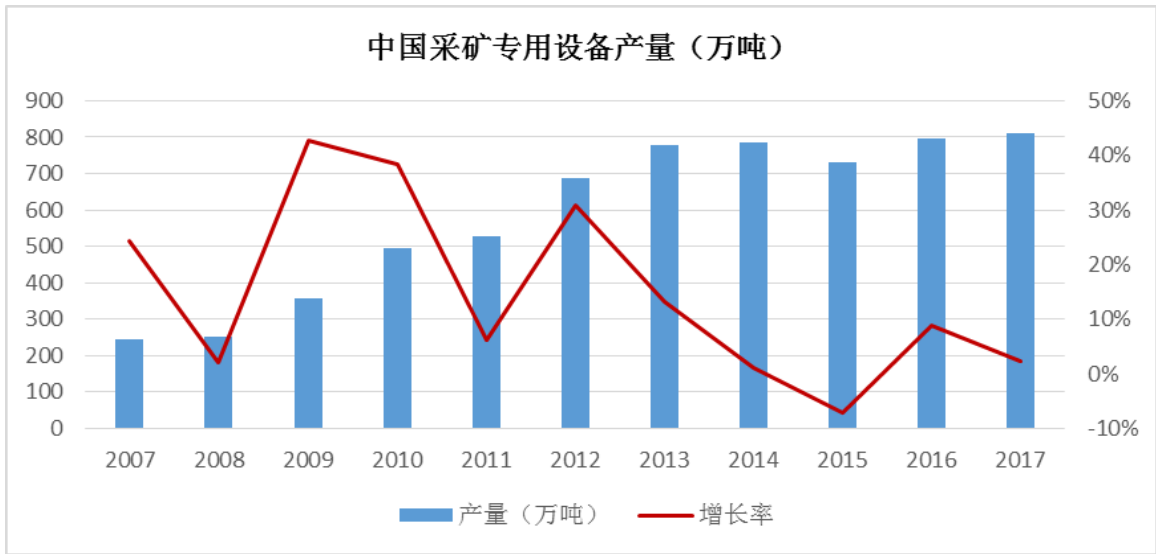
2007-2017

246.15

812.66

12.69% 2015

2016



2010

2017

2025

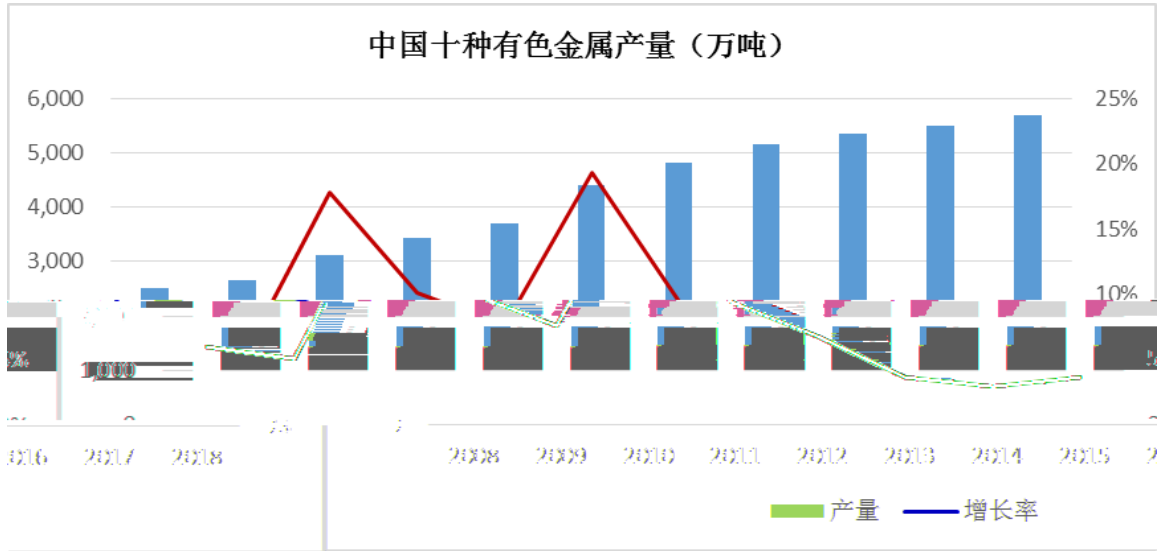
2008

2018

2,520.28

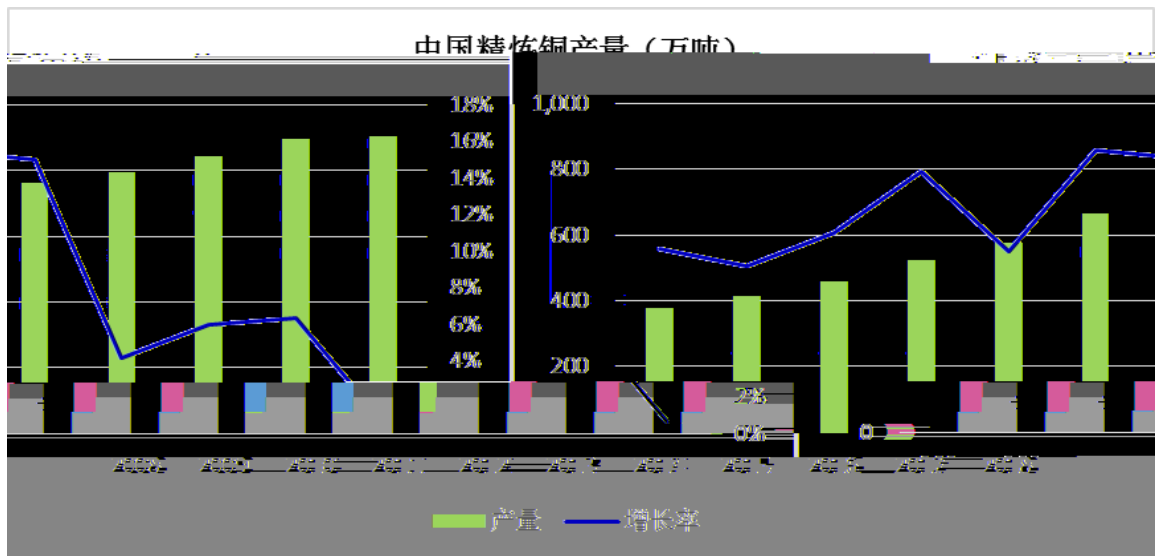
5,702.70

8.51% 2013



2008 378.93 2018 902.90

9.07%



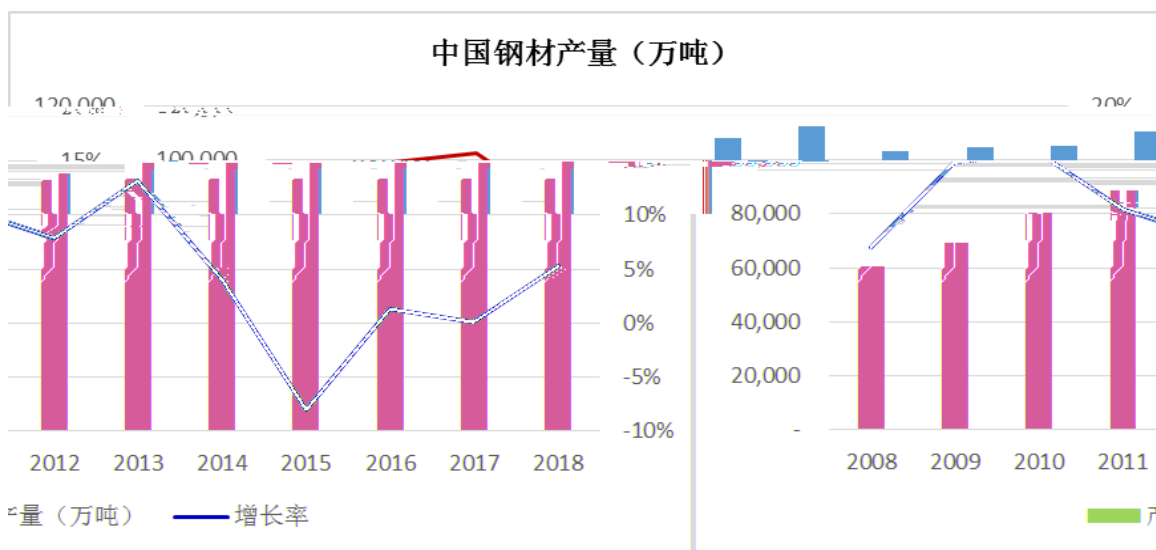
2015

2008 60,460.29

2018

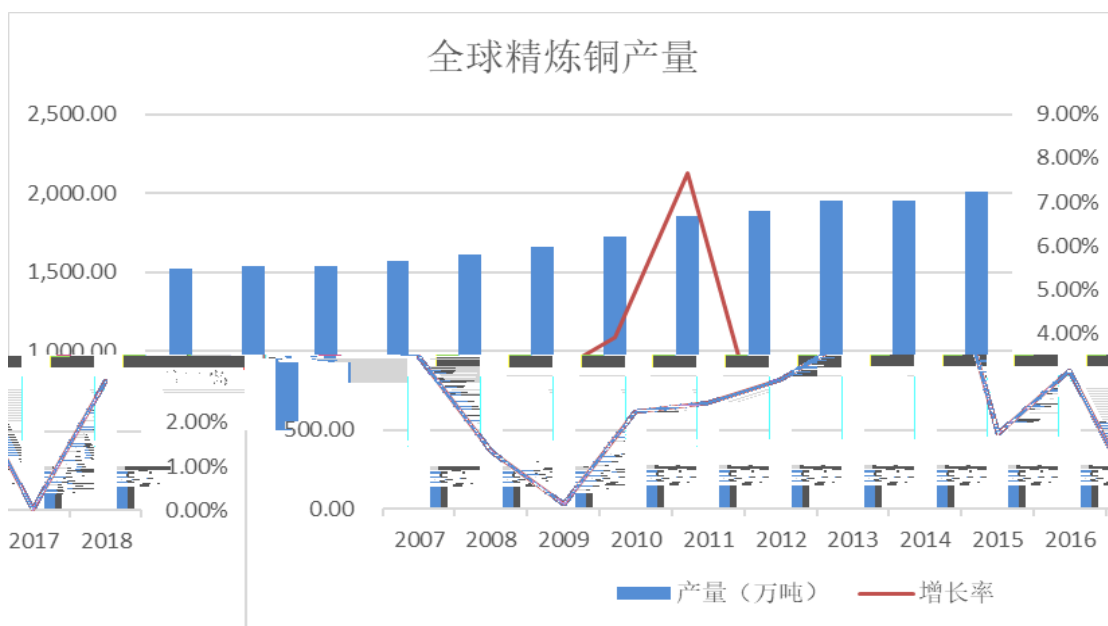
110,551.70

6.22%

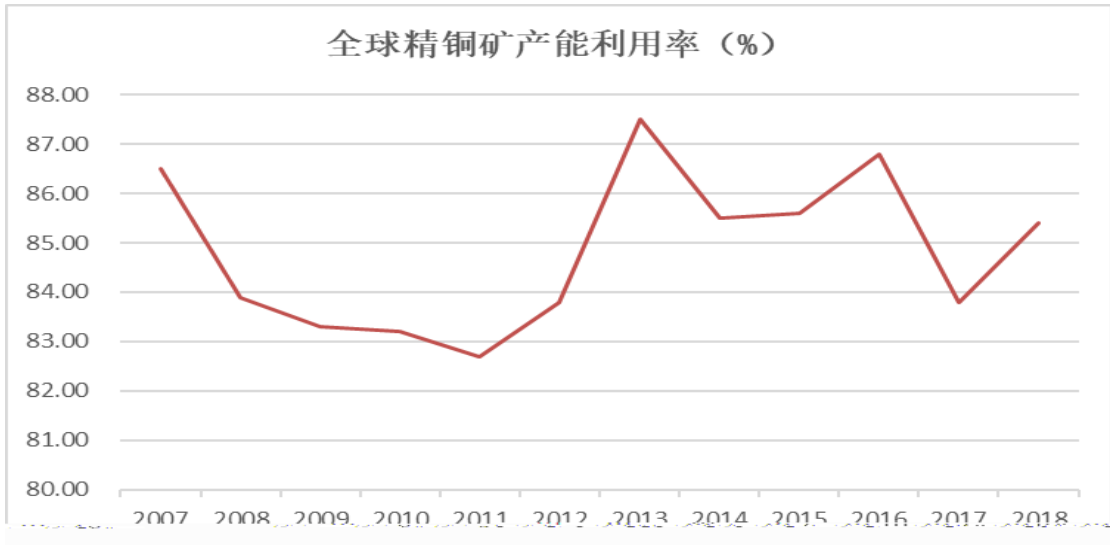


2007 2018

2.56%



ICSG



ICSG

1

2

650mm	Glencore	Teck	BHP
Antamina	Las Bambas		

3

NZJF NJZV NZJH

BS-K KYF XJC

50 m3 320m3

750NZJA

8,000

2009

				9	3	873.3
7				2010 4 10	2011 04 20	ZL201020178 492.0
8				2010 4 10	2010 11 03	ZL201020178 495.4
9				2010 4 16	2011 03 16	ZL201020182 372.8
10				2011 4 27	2012 01 18	ZL201120138 372.2
11				2011 4 27	2011 11 16	ZL201120138 584.0
12				2011 4 27	2011 11 30	ZL201120138 387.9
13				2012 4 16	2013 02 06	ZL201220175 215.3
14				2012 4 16	2013 06 19	ZL201220175 210.0
15				2012 4 16	2013 01 30	ZL201220175 408.9
16				2012 6 9	2013 03 13	ZL201220281 433.5
17				2012 6 18	2013 04 17	ZL201220301 901.0
18	550NZJA-MR			2012 7 21	2013 03 20	ZL201220378 605.0
19				2012 8 3	2013 03 27	ZL201220387 343.4
20				2012 9 9	2013 04 24	ZL201220471 290.4
21				2013 6 27	2013 12 18	ZL201320403 585.2
22				2014 4 30	2014 11 05	ZL201420225 906.9
23				2014 6 27	2014 11 05	ZL201420366 357.7
24				2015 4 2	2016 2 24	ZL201520208 856.8
25				2016 3 16	2016 10 19	ZL201620222 587.5
26				2016 4 19	2016 10 19	ZL201620341 313.8

27				2016 4 19	2017 5 10	ZL201620341 094.3
28				2016 12 11	2017 7 4	ZL201621352 619.X
29				2016 12 11	2017 7 4	ZL201621352 616.6
30				2016 12 12	2017 7 4	ZL201621352 620.2
31				2016 12 12	2017 7 4	ZL201621352 615.1
32				2018 9 5	2019 4 9	ZL201821448 471.9
33				2018 9 6	2019 4 9	ZL201821456 516.7
34				2018 9 4	2019 4 26	ZL201821442 786.2
35				2018 9 7	2019 5 21	ZL201821459 647.0
36				2019 1 25	2019 10 1	ZL201920129 168.0

2014

2015

2014

2018

2015

36

35

450

5050

349

1

47

KSB Metso Corporation

Weir Group

70%

2016 2017 2018 2019 1-6

3,277 / 5,583 / 6,381 / 6,737 /

2016	2017	2018	2019	1-6	
		73.97%	54.95%	65.01%	54.26%

Weir Group KSB Metso

Corporation

5

15

22,148

70,875

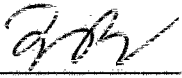
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650NU-NZJA-MR

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(本页无正文,为《德邦证券股份有限公司关于江西耐谦矿机新材料股份有限公司

公司成长性专项意见》之签字页)



王 晓



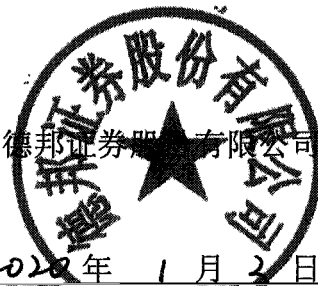
刘 平

保荐代表人(签名):



武晓春

保荐机构法定代表人(签名):



2020年 1 月 2 日